# **ECR Trade Windows**

2024

Recommendation for product range revisions in the Swedish grocery industry, convenience sector, and pharmacy market

# Contents

1	Background	3
2	ECR's recommendation and definitions	3
2.1	The ECR Recommendation includes:	3
3	Relevant websites for more information	4
4	Drafting the 2024 Recommendation	4
5	The 2024 Recommendation	4
5.1	Decisions of the Recommendation for 2024	4
6	Revision process, items going in/out – Overview	5
6.1	Procedure for changes in allergens	6
6.2	Product range revision plan 2024 Also see related links * in the rescrective	
steps	on pages 5 and 6	7
7	Follow-up	8
Exter	nsion 1 - Representatives from Retailers and Suppliers	9
Exter	nsion 2 - ECR Sweden's Working Group for Trade windows	. 12
Exter	nsion 3 ECR Retail Demand Steering Committee	. 13
Exter	nsion 4 - List of items per revision area	14

# 1 Background

In the autumn of 2000, ECR Sweden appointed an industry-wide working group to develop a recommendation for a model for product range revisions in the Swedish grocery industry, convenience sector and pharmacy market (referred to as industry players below). The aim was to increase customer benefit and industry efficiency.

The recommendation itself is not intended to affect the decisions made by each industry player concerning product range revisions.

Each year, the ECR Sweden Steering Committee asks the industry-wide working group to evaluate the current year's Recommendation to draft a proposal for the following year's Recommendation.

For information, ECR Sweden Steering Committee discussed and adopted, at its meeting on 8<sup>th</sup> of February 2023, the "ECR Trade windows 2024 Recommendation for product range revisions in the Swedish grocery industry, convenience sector and pharmacy market" ("Recommendation 2024").

#### 2 ECR's recommendation and definitions

This Recommendation covers the product ranges available with the industry players. It divides the product range into several revision areas and contains a number of revision points ("ECR Trade windows"). The time of the product range revision point is called the "revision week". A timetable for product range revisions is also included in the Recommendation.

Revision area: ECR's recommended categorization of product ranges/trade items.

Revision point: Refers to the date a revision area can be launched or phased out.

#### 2.1 The ECR Recommendation includes:

Both branded and private label items are covered by this Recommendation.

Covers	Does not cover
<ul> <li>In-items (trade items not previously listed in a chain's/concept's product range)</li> </ul>	Price changes
	<ul> <li>Décor/design changes</li> </ul>
Out-items (trade items that have been removed	3 2 3 3
from a chain's/concept's product range)	Seasonal (Temporary trade items that are
All revision areas under Extension 4	not included in the planogram, e.g. seasonal items or limited edition items)
Items that are given a new GTIN (Global	
Trade Item Number or GS1 Item Number)	

#### 3 Relevant websites for more information

- gs1.se
- validoo.se
- ecr.se

See also links to relevant documents/guides on page 5 and 6.

# 4 Drafting the 2024 Recommendation

Representatives from the various revision areas were contacted to compile experiences and comments on the 2023 Recommendation.

Each group includes both retail and supplier representatives. A list of the groups involved in this process is provided in Extension 1. (This is not a complete list of all individuals involved. For more detailed information, please contact the relevant group coordinator).

Suppliers that wish to be involved in the process can contact a representative from the ECR Trade Window workgroup (se Extension 2)

### 5 The 2024 Recommendation

#### 5.1 Decisions of Recommendation for 2024

ECR Time Window 2024 will be published April 5th 2023 on ecr.se.

# 6 Revision process, in-items/out-items - Overview

## **Guide to streamline product launches**

ECR Sweden has published a guide on how trade and suppliers can maintain the supply chain in the event of new product launches in the grocery trade. The guide helps the parties to ensure the quality of the work with an effective launch process with respect to sourcing and service levels. (For more info, see the link below) Only available in Swedish. <a href="http://www.ecr.se/guide-till-effektivare-lanseringar">http://www.ecr.se/guide-till-effektivare-lanseringar</a>

The following basic timetable applies for a trade item launch. This includes administrative procedures and rules. New or outgoing items, must be notified no later than v.1 (-15 weeks).

NOTE: A red box indicates the absolute final date to complete each activity.

\*) Note that if a quality assurance is not approved, it must be re-done and approved before the final date.

	Marka hafana ta akana kamaka	4-		42	42		10			ι _		_	_	_	_		
	Weeks before in-store launch: Activity	-15	-14	-13	-12	-11	-10	-9	-8	-7	-6	-5	-4	-3	-2	-1	0
No.	week	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
1	Suppliers must notify customers and submit item information according to the implementation guide* for item notification (may exclude food information). (See link under Step 1 below)																
2	Supplier presentation for chain/concept																
3	Product range listing decision																
4	Complete trade item information including food information and the product image (marketing and planogram image) shall be sent for quality assurance*. See note. In this step, suppliers must order quality assurance in accordance with the GS1 standard (See link under Step 4 below)  Trade item information & product																
5	images must be quality assured and approved in accordance with the GS1 standard																
6	Detailed product range listing decision to supplier as well as a dialogue between the chain and supplier about forecasts																
7	Quality assurance of bar code must be approved according to GS1 standard																
8	Preparation for launch/phase out																
9	Start of implementation onto store shelves																

The following text describes the steps, in accordance with above, in more detail. Reference is also made to some links that it is important to comply with for the launch to be effective.

Please note that the dates in the ECR process must be regarded as the absolute last date to complete the steps for the assortment revision. Suppliers are encouraged to take action as soon as the information is available. It can be difficult to reach support and central administration for the trading parties when the deadline approaches.

#### Step 1: Week 1

The supplier notifies/registers with customer and sends in trade item information according to the implementation guide\* (see link below in Swedish) for item notification.

(May exclude food Information). If complete trade item information is ready, this is sent in now. (Note! Can be done ahead of week 15).

#### Guide for item notification

https://gs1.se/wp-content/uploads/sites/2/2022/04/artikelavisering\_implementeringsguide.pdf Guide for item delisting

https://gs1.se/wp-content/uploads/sites/2/2022/04/guide-for-avlistning-av-produkt.pdf

#### **Step 2: Weeks 3 – 4**

Supplier presents trade item with product sample, and product information to chain/concept.

#### Step 3: Weeks 5 – 8

Product range listing decision to suppliers shall be based on the information the provider presented in the item notification, provided it is approved in accordance with step 5 (see below).

#### **Step 4: Weeks 1 – 9**

Complete trade item information including food information and product image (marketing and planogram image) shall be sent for quality assurance\*. In this step, suppliers must order quality assurance in accordance with GS1 standards.

Link in Swedish for more information: <a href="https://validoo.se/service/kvalitetssakring/">https://validoo.se/service/kvalitetssakring/</a>

#### Step 5: Weeks 1 - 10

Product information, measurements and product images must be quality assured and approved in accordance with the GS1 standard.

Link in Swedish for more information: <u>Instruktioner för varuprov - Validoo</u>

#### Step 6: Weeks 9 - 11

Detailed listing message including item number to suppliers, as well as a dialogue between the chain and supplier about forecasts.

#### Step 7: Weeks 1 - 13

Bar code must be quality assured and approved in accordance with the GS1 standard. This should be done as soon as possible in the revision process to minimize the risk of detecting problems with the barcode late on in the process and not having time to take action before launch.

#### Step 8: Weeks 9 - 15

Preparation for launch or phase out of trade item and implementation of activities e.g. planogram, product acquisition, sell-in at stores, etc.

#### Step 9: Week 16

Start of implementation of product range change on store shelves –items in or out.

## 6.1 Procedure for changes in allergens

The EU Regulation on the provision of food information to consumers (EU1169/2011) requires that product information be the same for online sales as it is in physical stores. Since a product is identified by its GTIN, there is currently no other way to handle this than to change the GTIN when important ingredient changes are made.

This results in the following launch process for allergen GTIN changes:

	Weeks before in-store launch:	-15	-14	-13	-12	-11	-10	-9	-8	-7	-6	-5	-4	-3	-2	-1	0
No.	Activity Week	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
1	Supplier sends in complete trade item information, including Food and Beverage Information.																
2	Product range listing decision																
3	Trade item information, measurements and images must be quality assured and approved according to GS1 standard.																
4	Bar code must be quality assured and approved according to GS1 standard.																
5	Preparation launch (phase in/out incl. date for product range revision)																
6	Implementation onto store shelves (at established product range revision point)																

#### 6.2 Product range revision plan 2024

Also, see related links\* found in the respective steps on pages 5 and 6

ECR Trade Window 2024 - Product range revision plan

ECR Trade Windo	ow 202	<u> 4 – Pro</u>	<u>oauct r</u>	ange r	evisior	n pian			
Step in process	Į.	<b>-</b> .					<b>a</b>	<b>a</b>	
	Jan	Feb	Mar	Apr	May	Aug	Sept	Sept	Oct
Revision week:	3	7	11	16	20	33	37	40	42
1. Suppliers must notify customers and submit item information	22-Sep	20-Oct	17-Nov	15-Dec	26-Jan	5-Apr	3-May	24-May	07-June
according to the implementation guide* for item notification (may exclude food information).	38	42	46	50	4	14	18	21	23
exclude food information).									
2. Supplier presentation for chain/concept	13-Oct	10-Nov	8-Dec	19-Jan	16-Feb	26-Apr	24-May	14-June	5-July
	41	45	49	3	7	17	21	24	27
3. Product range listing decision	10-Nov	08-Dec	19-Jan	16-Feb	15-Mar	24-May	28-June	9-Aug	23-Aug
of Froduct range instang decision	45	49	3	7	11	21	26	32	34
4. Complete trade item information including food information and the product image (marketing and planogram image) shall be sent for quality assurance*. See	17-Nov	15-Dec	26-Jan	23-Feb	22-Mar	31-May	5-July	16-Aug	30-Aug
note. In this step, suppliers must order quality assurance in accordance with the GS1 standard	46	50	4	8	12	22	27	33	35
5. Trade item information & product images must be quality	24-Nov	22-Dec	02-Feb	1-Mar	5-Apr	07-June	2-Aug	23-Aug	6-Sep
assured and approved in accordance with the GS1 standard			5	9	14	23	31	34	
	47	51							36
6. Detailed product range listing decision to supplier as well as a	01-Dec	12-Jan	9-Feb	08-Mar	12-Apr	14-June	09-Aug	30-Aug	13-Sep
dialogue between the chain and supplier about forecasts	48	2	6	10	15	24	32	35	37
7. Bar Code must be quality assured and approved in accordance	15-Dec	26-Jan	23-Feb	22-Mar	26-Apr	05-July	23-Aug	13-Sep	27-Sep
with the GS1 standard. Note new routine from revision week 11.	50	4	8	12	17	27	34	37	39
8. Preparation for launch/phase out	08-Jan	05-Feb	04-Mar	8-Apr	06-May	05-Aug	2-sep	23-Sep	7-Oct
D ' '	2	6	10	15	19	32	36	39	41
Revision area Revision week, 2024	Jan 3	Feb 7	Mar 11	Apr 16	May 20	Aug 33	Sept 37	Oct 40	Nov 42
Revision date, 2024 Revision date, 2024	15-Jan	12-Feb	11-Mar	15-Apr	13-May	12-Aug	09-Sep	30-Sep	14-Oct
1. Dairy	13-3411	X	11-iviai	13-Api	X	12-Aug	Х	эо-аср	14-001
2. Juice/Nectar		X			Λ		X		
3. Cheese		X			X		X		
4. Charcuterie, meat, bird and deli		21	X		21		X		
5. Chilled Vegetarian Products			X				X		
6. Chilled ready meals, meal supplements			X				X		
7. From the sea			X				X		
8. Fresh bread, soft buns		X					X		
9. Dry biscuits, crackers, hard bread		X					X		
10. Frozen food & Ice Cream			X					X	
11. Hot drinks and related items		X				X			
12. Cold drinks	X			X			X		
13. Snacks	X					X			
14. Confectionery		X			X		X		
15. Fruit & Berries, Desserts	X					X			
16. Cereals, muesli, porridge	X					X			
17. Canned food, soups			X					X	
18. International food	X					X			
19. Flavourings		X				X			
20. Pasta, rice, mashed potato				X				X	
21. Baking & sweetening products	<u> </u>		X					X	
22. Food hypersensitivity				X					X
23. Child care				X					X
24. Animal			7.	X			7,	X	<del>                                     </del>
25. Laundry, cleaning, dishwashing			X	17			X	37	<del>                                     </del>
26. Paper 27. Disposable items			v	X		v		X	<del>                                     </del>
27. Disposable items  28. Candles, napkins and disposable items	X	1	X			X			<b>-</b>
28. Candies, napkins and disposable items  29. Hair care	X	<del>                                     </del>				X			<del>                                     </del>
30. Body care, facial care, shaving products, toiletries	Λ		X			Λ	X		<b>—</b>
31. Oral care	X		Λ			X	Λ		<del>                                     </del>
32. Intimate care	- 1	X				/1		X	<b>†</b>
33. Make up	X				X	X		-11	<u> </u>
34. Health	X	1			- 1	- 11	X		<u> </u>
35. Non-prescription drugs	- 13		X			X			
36. Tobacco	X	<b>i</b>			X			X	
		1							ı

Weekends, holidays, and influencing events have been taken into account. The following routine has been established to ensure that new trade items launched are included in the correct revision area:

 When a supplier introduces an entirely new trade item, the supplier may suggest a revision area to which the item should belong

## 7 Follow-up

The "ECR Trade windows 2024 for product range revisions in the Swedish grocery industry, convenience sector and pharmacy market" Recommendation includes a provision for monitoring and evaluating the Recommendation.

Please contact a member of the ECR Retail Demands work group if you and your company have experiences of, or comments on, the Recommendation. It is very important that everyone who has proposals, experiences, etc. (both positive and negative) be in touch. The same applies if you wish to participate in any of the reference groups

# Extension 1 – Representatives from Retailers and Suppliers (Bold in Retail = coordinator for category)

1	Dairy	Tina Stugemo	ArlaFoods	Sofia Eriksson	Coop
		Christian Bona	Skånemejerier	Maria Slars Paulsson	ICA
		Johannes Eriksson	Norrmejerier	Micael Liljevret	Menigo
		Simon Karlsson	Valio	Emilie Richter	Axfood
2	Juice/Nectar	Sara Emanuelsson	Kiviks Musteri	Yakup Demirkiran	Axfood
		Johan Ekman	Skånemejerier	Ulrika Keber	Coop
		Peter Haedge	Eckes Granini	Linda af Kleen	ICA
3	Cheese	Tina Stugemo	ArlaFoods	Oskar Rova	Coop
		Niclas Barck	Mondelez	Helene Eriksson	ICA
		Lina Jonsson	Norrmejerier	Johan Robb	Axfood
4	Charcuterie, meat,	Per Fahrman	HKScan	Majsan Pense	Coop
	bird and deli	Örjan Kristiansson	Atria	Peder Ahlberg	ICA
		Peter Forsell	Kronfågel	Fredrik Sundblad	Axfood
		Erik Palmstedt	Danish Crown Foods		
5	Chilled Vegetarian	Marie Edeheim	Midsona (Kung Markatta)	Malena Nylin	Coop
	Products	Jens Asp	Quorn Sverige	Edvin Nestor	ICA
		Joecline Lu	Yi-Pin Soya/Nordic Green Food	Gunilla Åsard	Axfood
		Per Fahrman	HKScan		
6	Chilled ready meals,	Anna Lind	Foodmark AB	Anna-Karin Wasberg	Coop
	meal supplements	Petronella Dahlerus	Orkla Foods Sverige	Daniel Wallin	ICA
		Björn Westberg	Lantmännen Cerealia (Gooh)	Maud Brinnen	Axfood
7	From the sea	Ulrica Wahlund	Marenor	Natalie Brandänge	Coop
		Maria Lövqvist	Orkla Foods Sverige	Alexandra Appeltoft	ICA
		Pernilla Korshag	Korshags	Markus Pettersson	Axfood
		Joakim Petersson	Bröderna Hansson		
8	Fresh bread, soft buns	Mattias Berggren	Pågen	Sofia Blomstrand	ICA
		Robert Häll	Fazer Bageri	Anna Grauers	ICA
		Catrin Zetterlund	Polarbröd	Lenita Aronsson	Coop
		Johan Lingefjärd	Polfärskt	Tore Zander	Axfood
		Christian Ilgner	Lantmännen		
9	Dry biscuits, crackers,	Helena Holmberg	Orkla C&S	Lenita Aronsson	Coop
	hard bread	Jakob Wede	Bisca/Scandza Sälj Sverige	Martin Törnqvist	ICA
		Laura Brandt Trampe	Mondelez	Mathilda Mickelsson	Axfood
		Lars Wallin	Wasabröd/Barilla Sverige		
		Marie Edeheim	Midsona		
		Filip Rasmusson	Scandinavian Trading		
10	Frozen food & Ice	Linus Alm	SIA Glass	Ida Blidsell	ICA
	Cream	Martin Tregert	Orkla Foods Sverige	Anna Aronsson	Coop
		Pernilla Kjelgard	Findus	Kalle Hägglund	Axfood

				-	
11	Hot drinks and related items	Jonas Evergren	Ekaterra	Tini Sunmark	Coop
		Peter Noreklint	Jacobs Douwe Egberts	Christina Sjödahl	ICA
		Patrik Gustafsson	Löfbergs	Josefine Rothoff	Axfood
		Fredrik Revera	Arvid Nordquist		
12	Cold drinks	Jessica Lundmark	Carlsberg	Tini Sunmark	Coop
		Annika Tjernström	Coca-Cola Europacific Partners	Björn Tilly	ICA
		Ants Kippar	Red Bull	Niklas Erngård	Axfood
		Fredrik Axnér	Spendrups	Mattias Eriksson	Reitan
		Henrik Rosén	Vitamin well		
13	Snacks	Michael Dahl	Estrella	Krister Grudd	Coop
		Fredrik Stagmo	Svenska lantchips	Loretta Bexelius	ICA
		Katarina Berggren	Brynild Gruppen	Natalie Tökke-Essen	Axfood
14	Confectionery	Sofie Rehnström	Mars Sverige	Daniel Högberg	Coop
		Nuria Perez	Mondelez Sverige AB	Carolina Hägg-Kastman	ICA
		Anders Malmström	Cloetta Sverige AB	Mattias Eriksson	Reitan
		Joakim Theorén	Fazer Konfektyr		
		Madeleine Larsson	Lindt		
15	Fruit & Berries,	Joachim Hansson	Arvid Nordquist	Pernilla Georgsson	Coop
	Desserts	Anna Häggström	Orkla Foods	Loretta Bexelius	ICA
		Andreas Nordbeck	Ferrero/Nutella	Mikael Spala	Axfood
16	Cereals, muesli,	Fredrik Revera	Arvid Nordquist	Hanna Åkerlind	Coop
	porridge	Karla Estafania Luz	Orkla Foods Sverige	Matilda Näslund	ICA
17	Canned food (meat,	Bo-Arne Nilsson	Orkla Foods Sverige	Hanna Åkerlind	Coop
	fish, seafood, vegetables, ready	Emil Olsson	Di Luca	Sandra Erbom	ICA
	meals), soups	Malin Fredman	Bonduelle	Mikael Spala	Axfood
		Sandra Persson	The GB Foods	Ines de la Croix	Axfood
18	International food	Susanne Baldefors	Paulig	Adis Ganovic	Coop
		Susanna Sjögren	Haugengruppen	Sara Fors	ICA
		Sandra Persson	The GB Foods	Mikael Spala	Axfood
19	Flavourings	Petronella Dahlerus	Orkla Foods Sverige	Hanna Åkerlind	Coop
		Susanne Baldefors	Paulig	Ebba Malmstedt	Axfood
		Johan Hedman	Unilever Sverige AB	Anita Hultstrand	ICA
20	Pasta, rice, mashed	Niklas Strömberg	Di Luca	Adis Ganovic	Coop
	potato	Anders Hansson	Mars Sverige	Sara Fors	ICA
		Åsa Hermansson	Barilla		
21	Baking & sweetening	Fredrik Gahm	Dr Oetker	Susanne Skoog	Axfood
	products	Eric Holmström	Lantmännen Cerealia	Anna Aronsson	Coop
				Matilda Näslund	ICA
22	Food hypersensitivity	Rolf Krügel	Semper	Pernilla Georgsson	Coop
		Åsa Hermansson	Barilla	Anita Hultstrand	ICA
23	Child care	Jenny Hillman	Essity Hygiene and Health		
		Rolf Krügel	Semper	Maria Kypengren	Axfood
		Marie Koch	Nestlé Sverige AB	Marie Erlandsson Åsberg	Coop
		Benny Hjalmarsson	Arvid Nordqvist	Mathilda Näslund	ICA
	Ī		*	Í	

24	Animal	Anton Milemo	Mars Sverige	Christian Andersson	ICA
		Thomas Malm	Doggy Ab	Johanna Wennerholm	Axfood
		Anton Sjöberg	Nestlé Purina Pet Care	Ulrika Keber	Coop
		Joakim Eriksson	Nestle Purina		
		Anders Nilsson	Dogman		
25	Laundry, cleaning,	Lars Samuelsson	Orkla Care		
	dishwashing	Birk Sallander Falk	Unilever Sverige AB	Linda Eriksson	ICA
		Philip Gander	RB	Marie Erlandsson Åsberg	Coop
		Maria Stohr	Arvid Nordquist	Helena Björklund	Axfood
26	Paper	Jenny Hillman	Essity Hygiene and Health	Christian Andersson	ICA
		Pär Endro	Metsä Tissue	Maria Jinghall	Coop
		Pontus Ahnvik	Sofidel	Helena Björklund	Axfood
27	Disposable items	Alexander Thomsson	Melitta Scandinavia AB	Johanna Wennerholm	Axfood
		Johannes Steneros	Bolsius	Christian Andersson	ICA
		Jenny Hedersjö	Liljeholmens	Oliver Mazoyer	Coop
28	Candles, napkins and disposable items	Hanteras i samma referensgrupp som Förbrukningsartiklar och av samma referensgruppsmedlemmar		Elvira Heed	Axfood
				Oliver Mazoyer	Coop
				Christian Andersson	ICA
29	Hair care	Adam Rundström	Henkel Norden AB	Liselotte Wärme	Axfood
		Mats Edin	L'Oréal AB	Maria Talback	Axfood
		Linnéa Timlin	Unilever Sverige AB	Ewa Törnqvist	ICA
				Pernilla Gerorgsson	Coop
30	Body care, facial care, shaving products,	Mats Edin	L'Oréal AB	Liselotte Wärme	Axfood
	toiletries	Tanja Tubic	Unilever Sverige AB	Maria Talback	Axfood
		Daniel Eliasson	Beiersdorf	Ewa Törnqvist	ICA
		Lars Samuelsson	Orkla Care	Maria Jinghall	Coop
31	Oral care	Sally Hanna	Procter&Gamble	Anna Hägglund	Axfood
		Ladiladan Moradi	GSK	Elin Svanberg	
		Thomas Spiegelberg	Colgate Palmolive AB	Maria Jinghall	Coop
		Lars Samuelsson	Orkla Care		
32	Intimate care	Sally Hanna	Procter&Gamble	Anna Hägglund	Axfood
		Jenny Hillman	Essity Hygiene and Health	Lina Hamlin	ICA
				Pernilla Gerorgsson	Coop
33	Make up	Mats Edin	L'Oréal AB	Ewa Törnqvist	ICA
		Felicia Karlsson	IsaDora	Anna Hägglund	Axfood
				Pernilla Georgsson	Coop
34	Health	Henrik Rosén	Vitamin Well	Maria Kypengren	Axfood
		Tobias Lindbladh	Midsona	Elin Svanberg	ICA
		Lars Samuelsson	Orkla Care	Ulrika Keber	Coop

	Johan Broander	BioSalma		
Non-prescription drugs	Anders Alm	GSK	Anna Hägglund	Axfood
	Johan Lagerlöf	J&J / McNeil	Nina Ghazi	ICA
			Marie Erlandsson Åsberg	Coop
Tobacco	Peter Cook	Philip Morris	Kristian Rintamäki	Axfood
	Mathias Jansson	Japan Tobacco International	Sara Graan	Axfood
			Angelica Hoffren	ICA
			Daniel Högberg	Coop
			Jonny Lönn	Reitan
			Olof Alström	OKQ8
		Non-prescription drugs Anders Alm Johan Lagerlöf  Tobacco Peter Cook	Non-prescription drugs Anders Alm GSK  Johan Lagerlöf J&J / McNeil  Tobacco Peter Cook Philip Morris	Non-prescription drugs  Anders Alm  Johan Lagerlöf  J&J / McNeil  Nina Ghazi  Marie Erlandsson Åsberg  Peter Cook  Philip Morris  Kristian Rintamäki  Mathias Jansson  Japan Tobacco International  Angelica Hoffren  Daniel Högberg  Jonny Lönn

# **Extension 2 - ECR Sweden's Working Group**

(Contact details are available for those responsible for the respective areas of revision)

Representative	Company	
Nina Ghazi	ICA Sverige AB	nina.ghazi@ica.se
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Daniel Högberg	Coop Sverige AB	daniel.hogberg@coop.se
Carina Båtelsson	OKQ8	
Tina Stugemo	Arla Foods	
Per Fahrman	HK Scan	
Ludvig Persson	Unilever	
Annika Tjernström	Coca Cola Europacific Partners	
Mathias Glimmerfelt	Pågen	
Ebba Kärrlander	GS1	ebba.karrlander@gs1.se

Coop is responsible for the revision area 1-12 and 33 Axfood is responsible for the revision area 13-24

ICA is responsible for the revision area 25-36 excluding 33

# Extension 3 – ECR Retail Demand Steering group

Beatrice Pössl (ordförande)

Johanna Tael

Stefan Sjölund

Jens Mildner

Ants Kippar

Coop Sverige
ICA Sverige
Dagab/Axfood
JDE Sweden
Red Bull Sweden

Daniel Mathiasson Pågen
Elin Schaffer Lidl
Ylva Heivert SvDH
Frida Holgersson DLF
Mattias Rosenlund GS1
Ebba Kärrlander GS1

# Extension 4 - List of items per revision area

#### 1 Dairy

Green marking: a change made for ECR 2024

cottage cheese/quark	processed sour milk	Iced coffee
chilled desserts	cooking fat	milk and milkshake
yoghurt	dairy-free/vegetarian products	
eggs	Cream products	

#### 2 Juice/Nektar

ready to drink fruit/berry drinks	ready to drink nectar	ready to drink fruit juice
ready to drink smoothie	vegetable juice	concentrated fruit/berry drinks
concentrated fruit juice	concentrated nectar	Chilled Kombucha
Shots chilled	Shots not chilled	

#### 3 Cheese

all cheese products	fondue cheeses	whey spread
hard and soft cheeses	grated and sliced cheese	cream cheese
dessert cheeses	cooking cheese	chilled cheese-based snacks
Deli cheeses		

#### 4 Charcuterie, meat, poultry, deli

Charcuterie		
ground meat products	smoked and salted	sausage
joints, blood pudding	pre-fried components	fresh components
Spreadable meat and Deli meat		
air-dried sausage	Pickled products in the deli counter	beer sausages & snacks not chilled
Fresh poultry, including grilled chicken		
Fresh meat		

<sup>\*</sup> The manual range is submitted under each segment

#### 5 Chilled Vegetarian products

Chilled vegetarian spread	Chilled vegetarian components	Chilled Food & dessert vegan cheese
veggie cheese (whole, sliced, spreadable)	patties	grated vegan cheese
vegetarian pate	patties (round)	vegetarian cooking cheeses
vegetarian ham	bites	vegetarian dessert cheese
vegetarian sausage spread	falafel	
Vegetarian minced products	burger	Vegetarian sauces
(ex.soja,oats)	schnitzel	
	sausage	Other vegetarian proteins
Chilled tofu- and tempeh products	base for stew/casserole	(alternative to animal raw materials)

#### 6 Chilled pre-prepared meals and meal complements

Ready-to-eat single portion meal	Sandwiches & Wraps	Wet salads (potato salad, etc.)
Ready-to-eat multiple portion meal	Chilled sauces & dressings	Ready meals in bulk
Soups	Horseradish tube	Burek
Quiches	Potato gratin	
Pizza	Roll pack (porridge, pea soup, etc.)	
Crepes & pancakes	Dough products (pizza kit)	
"Kroppkakor"	Fresh pasta	
Sushi	Cheesecake	
Ready-to-eat sallads	Pot bases	

#### 7 From the sea

smoked and pickled fish	lake products	fresh fish atmos/vacad
herring/anchovy	caviar /seafood paté	Swedish "lutfisk"
chilled fish and shellfish components	Fresh/chilled seafood	

#### 8 Fresh bread, soft buns

loaf	sausage/hamburger buns	light bread whole
store-baked	soft flatbread	Bread pastries
bakeoff bread	dark portion	Bake-off pastries
dark bread whole	Streetfood (Pita, pizza & kebab bread)	
Light portion		

#### 9 Dry biscuits, crackers, hard bread

crispbread	rusks	croustades
Rice, corn, lentil, chickpea cakes	wafers	chocolate buns
flat bread	meringues	wafers
dry biscuits	gingerbread cookies	cookies
digestives	biscuits	crisps
Snacking/Crackers	Foam products	confectionery
	pastries	cake bases

#### 10 Frozen food & Ice Cream

Frozen food		
pre-prepared food	shellfish	Frozen meat/poultry
vegetables	potatoes	vegetarian
fish	bakery products	fruit/berries
Ice Cream		
Single pack	Household ice cream	
ice cream bigpack/multipack	ice cream cake	Frozen gluten fri

#### 11 Hot drinks and related items

coffee ground	coffee capsules	Coffee whole beans
instant coffee	tea (bags and bulk)	Drinking chocolate powder
instant coffee, flavored	herbal tea	instant tea (powder)
coffee and tea filers	coffee accessories	

#### 12 Cold drinks

beer	functional beverages	essences
soft drinks	syrup	ready to drink iced tea
water	non-carbonated drinks	cider
non-alcoholic wine		

#### 13 Snacks, natural nuts, dried fruit

nuts	crisps/potato chips	cheese puffs
pretzels	popcorn	natural snacks
bars	natural nuts	dried fruit *
Traditional forms (e.g. peanut rings, sombreros, stars, potatocrews)		

Functional snacks (e.g. lens chips, chickpea chips, quinoachips)
muesli bars (products intended as a snack, please note that so-called "health bars" do not belong to this revision area)
\*) revision area determined by consumption point

#### 14 Confectionery

Chocolate confectionery	throat pastilles	biscuit bars
sugar confectionery	chewing gum	pieces of chocolate
Confectionery gifts	pick 'n' mix	confectionery bars

#### 15 Fruit and berries, desserts

preserved fruit (in jars, tins, plastic packaging)	blueberry soups	preserves
dried dessert mixes	creams	marmalade
compotes	custard	apple sauce
fruit soups	chocolate pudding (dry desserts)	jelly
rosehip soup	Chocolate spread	Peanutbutter
Ice cream accessories	glassrån/våffla	
Ice cream sauces	Ice cream sprinkles	

#### 16 Cereals, muesli, porridge

cereals	müsli	granola
grains	Adult porridge	Grain products*
*) revision area selected on the basis of consumption instances		

#### 17 Canned food (meat, fish, seafood, vegetables, ready meals), soups and dry legumes

Canned meat products		
meatballs	casserole	canned meat products
Minced meat sauce	ravioli	sausages
Minced meat mix	chilli con carne	
Canned fish and seafood		
fish balls	tuna	sardines
mussels	mackerel	
Canned vegetables		
peas	potatoes in glass jars	pickles
olives	pickled onions	fried cabbage
beetroot	Sauerkraut	cabbage
cucumbers	canned mushrooms	cucumber relish
red cabbage	marinated garlic	lasagne mix
sun-dried tomatoes	canned tomatoes	canned salsa
canned beans	other canned vegetables	corn
Capers*		
Dry legumes		
seeds	Chia seeds	hemp seeds
Dried beans	dried peas	dried lenses
Meal-time solutions		i
meal kits	meal-time mixes	sausage meat mix
lasagne mix	vegetarian ready meals	instant noodles*
food in cup		
Soups	<u> </u>	
liquid soups (tins/jars)	dried soups	
*) revision area selected on the	he basis of occasion consumption and	placement in planogram

#### 18 International food

International food concepts, e.g. Mexican and Asian cuisine as well as items from, primarily, the Balkans, North Africa, Poland and the Middle East.

#### 19 Flavouring

soya/soy sauce	mustard	spices
stock	ketchup	BBQ spice mixes & BBQ oils
dressing	sauces (liquid & dried)	marinades (liquid & dried)
salt	fried onions	wine vinegar
mayonnaise	stock cubes	cooking oil
vinegar	cooking wine	colouring soya
chili sauce	tomato puré	capers*
*) revision area selected on the basis of consumption instances		

#### 20 Pasta, rice, mash, semolina

rice	all dried pasta	mashed potatoes
express rice	other pasta (bean pasta, lens pasta ect)	mashed turnip
instant rice	grits	pesto
aromatic rice	instant noodles*	pasta sauce
boiled rice	rice sauce	minced meat sauce
*) revision area selected on the basis of consumption instances		

#### 21 Baking & sweetening products

honey (liquid & solid)	almond paste	cocoa
pizza mixes	marzipan	flour
bread mixes	nougat	cake mixes
potato flour	baking chocolate	waffle mixes
fibre	bran	baking sprinkles
vanilla sugar	crushed grains	cake garnishes
baking soda	candy colourings	flaked coconut*
nut kernels	flavourings	breadcrumbs
sweet almonds	gelatine	dry yeast
nut cream	products for sweetening coffee and tea	powdered milk
liquid sweeteners (not coffee or tea sweetening products)	sweetening (granulated sugar, powdered sugar, brown sugar, icing sugar)	powdered cream
preserving products (citric acid, ascorbic acid, sodium benzoate, paraffin)		
*) revision area selected on the	e basis of consumption instances	

#### 22 Food Hypersensitivity

Dry groceries, not chilled and/or frozen products that have positive attributes for various forms of food intolerance.

The products must meet criteria to be labeled as "free from", it must be clearly stated that they are gluten-free. They must also be reported to the Swedish Food Agency, Livsmedelsverket as "Free from" food.

(vacuum-packed bread free from gluten)

#### 23 Child and baby

baby food: (of baby food quality): jars, gruel, porridge, pouches/sachets and children snacks	skincare, child ointments (pregnancy oil, nipple cream)	dummies/pacifiers, bottles, cutlery etc.
nappies/diapers	wet wipes and napkin wipes	breast-feeding cups
child drinks	milk formula , supplementary nutriments	baby snacks

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#### 24 Animal

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#### 25 Laundry, cleaning, dishwashing

soap	cleaning agents	oven cleaners
laundry soaps/detergents	general purpose cleaning agents	furniture cleaning agents
fabric softeners	window cleaning agents	dishwashing and cleaning cloths
stain removers		dishwasher rinsing agents
dishwashing agents	manual dishwashing products	machine dishwashing products
Cleaning products	Fragrance products (fragrance blocks, fragrance sticks, fragrance spray, etc.)	Scented candle

#### 26 Paper

F			
absorbent paper	kitchen roll/paper towels	toilet paper	

#### 27 Consumable items:

Disposable food containers	Freeze- and plastic Bags, Foil	Baking items
Light sources	Batteries	

#### 28 Candles, napkins and disposable items

Candles	Napkins	Paper tablecloths	
Disposable items	Fragrance sticks	scented candles	

#### 29 Hair care

shampoo	conditioner	hair colouring/dyes
styling	hair accessories	Hair repair mask

#### 30 Body care, facial care, shaving products, toiletries

body care	facial care	razor blades
foam bath	lip balm	razors
deodorants	hand creams	hair removal
Hand soap	sun creams	insect repellents
shower gel	tissues, wet wipes	foot care
Skin lotion	condoms	beard care products
cotton wool/balls, cotton wool buds/cotton swabs	shaving accessories	hand disinfection
wound care	Face mask	Self test

#### 31 Oral care

oral hygiene	mouthwash	
tooth brushes	gap cleaning	
toothpaste	electrical dental care	

#### 32 Intimate care

sanitary pads	panty liners	incontinence products
tampons	menstrual cup	Intimate care (intimate soap and wet wipes)

#### 33 Make up & Perfumes

Make up	Fragrance for men	Fragrance for women	
Cosmetic accessories	Bath accessories		

## 34 Health, weight loss products

meal replacements		herbal medication
Supplements	TVBL(Swedish) (Traditional Herbal Medicine)*	Protein shakes
vitamins and minerals	total diet replacements for weight control*	food for athletes*
*) see the complete definition on the NFA's website, www.livsmedelsverket.se		

## 35 Non-prescription drugs

Over-the-counter drugs (OTC)	

#### 36 Tobacco

cigarettes	lighters	accessories (cigarette tubes, filters,
Cigarill	Cigars	<b>^</b>
Swedish moist snuff (snus)	other tobacco	matches
tobacco-free / nicotine-free products	e-cigarettes	Tobaco Heat Products (THP)
Nicotine portions		